

**Friends of Hubbell Trading Post**  
**PO Box 25603 Scottsdale, Arizona 85255-5603**

**Financial Report Year 2019**

FOH Checking account Balance 1/1/2019.	25,265.00
Income	
Membership donations	1,320.00
Vendor Booth Sales	1,160.00
Donated Item sales to FOH	15,104.00
Auction Income	12,700.00
Scholarship Donations (Incl. NPS funding)	12,500.00
Raffle Auction Sales (Pendleton)	2,190.00
Gallup Lodgers Grant	8,200.00
Total Income	53,174.00
Expenses	
Bulk Mailing fees & Postage , PO Box, Friends of Hubbell	1,510.00
Printing & Copying	521.00
Technology Contracting, Design Work	1,008.00
Scholarships (10 @ @2500)	25,000.00
FOH Board Expense/Travel Reimbursements	3,652.00
FOH Board Liability/Site Insurance Premiums	1,073.00
Corporation Commission Filing	10.00
NPS Funding by FOH, Luminaria Night HTP	574.00
FOH Storage, Gallup	660.00
CC Fees	5,748.00
Auction Expenses, Supplies	8,018.00

Accounting, Taxes CPA	1,952.00
Advertising	1,987.00
Total expense	51,713.00
Wells Fargo Account Balance 1/1/2019	25,265.00
Income 2019	53,174.00
Less Expenses 2019	51,713.00
Balance Per Wells Fargo Statement 12/31/2019	26,726.00

Notes:

- Scholarships awards 10@ \$2,500, fifth year with 25k awarded.
- Increased auction income for Gallup auctions. \$195,071.00 In 2019
- Largest increased in donated item sales in 2019. \$15,104.00
- Decreased Auction Site Expense in Gallup, lower Auction expenses
- Increased Advertising Funded through Gallup City Grants. Social media increased (Facebook)
- NPS Grant Balance \$2379, Managed by FOH, Part of FOH Balance shown 1/1/2019
- Increased revenue from Auction Through Pendleton Raffle Items and Increased vendor support
- Total Scholarship Donations over 15 years - \$193,600.00
- Funding back into Native American Artist Community through auction sales in 2019, was \$139,871.00
- 53% of all auction items entered were sold in 2019
- Increased support from Traders (11)

Frank Kohler

Treas. FOH, Chairman 1/03/2020